

Communities of Coastal Georgia Foundation, Inc.
(A Non-Profit Organization)

FINANCIAL REPORT

December 31, 2009 and 2008

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Communities of Coastal Georgia Foundation, Inc.
Brunswick, Georgia

We have audited the accompanying statements of financial position of Communities of Coastal Georgia Foundation, Inc. (a non-profit organization), as of December 31, 2009 and 2008, and the related statements of activity and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

St. Simons Island, Georgia
July 30, 2010

FINANCIAL STATEMENTS

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

December 31, 2009 and 2008

| | ASSETS | |
|--|-----------------------------------|---------------------|
| | 2009 | 2008 |
| Cash and cash equivalents | \$ 1,914,429 | \$ 1,493,409 |
| Pledges receivable (less allowance for doubtful accounts \$184,801 and \$135,000 for 2009 and 2008, respectively) | 432,269 | 821,195 |
| Investments, at fair value | 1,548,049 | 1,744,483 |
| Property and equipment, net | 4,072 | 8,488 |
| Prepaid expenses | 4,106 | 2,580 |
| Security deposit | 1,400 | 1,400 |
| | <hr/> | <hr/> |
| TOTAL ASSETS | \$ 3,904,325 | \$ 4,071,555 |
| | <hr/> <hr/> | <hr/> <hr/> |
| | LIABILITIES AND NET ASSETS | |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 23,375 | \$ 12,153 |
| | <hr/> | <hr/> |
| Net Assets | | |
| Unrestricted | 3,236,131 | 3,074,142 |
| Temporarily restricted | 644,819 | 985,260 |
| | <hr/> | <hr/> |
| Total net assets | 3,880,950 | 4,059,402 |
| | <hr/> | <hr/> |
| TOTAL LIABILITIES AND NET ASSETS | \$ 3,904,325 | \$ 4,071,555 |
| | <hr/> <hr/> | <hr/> <hr/> |

The accompanying notes are an integral part of these financial statements.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

STATEMENTS OF ACTIVITY

For the Years Ended December 31, 2009 and 2008

| | 2009 | 2008 |
|--|--------------|--------------|
| UNRESTRICTED NET ASSETS | | |
| Support and Revenue | | |
| Contributions | \$ 330,780 | \$ 472,979 |
| Investment income | 52,780 | 73,693 |
| Realized and unrealized gains (losses) | 222,414 | (658,038) |
| Gain (loss) on disposal of fixed assets | (2,965) | - |
| TOTAL UNRESTRICTED SUPPORT AND REVENUE | 603,009 | (111,366) |
| Net assets released by satisfaction of restrictions | 341,274 | 461,549 |
| TOTAL UNRESTRICTED SUPPORT AND RECLASSIFICATIONS | 944,283 | 350,183 |
| Grants | 504,430 | 591,419 |
| Operating Expenses: | | |
| Salaries | 135,368 | 133,049 |
| General and administrative | 142,496 | 245,016 |
| Total operating expenses | 277,864 | 378,065 |
| TOTAL UNRESTRICTED GRANTS AND OPERATING EXPENSES | 782,294 | 969,484 |
| INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS | 161,989 | (619,301) |
| TEMPORARILY RESTRICTED NET ASSETS | | |
| Contributions | 833 | 137,138 |
| Net assets released by satisfaction of restrictions | (341,274) | (461,549) |
| INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS | (340,441) | (324,411) |
| INCREASE (DECREASE) IN NET ASSETS | (178,452) | (943,712) |
| NET ASSETS AT BEGINNING OF YEAR | 4,059,402 | 5,003,114 |
| NET ASSETS AT END OF YEAR | \$ 3,880,950 | \$ 4,059,402 |

The accompanying notes are an integral part of these financial statements.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2009 and 2008

| | 2009 | 2008 |
|---|---------------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Increase (decrease) in net assets | \$ (178,452) | \$ (943,712) |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | |
| Depreciation | 2,043 | 2,644 |
| Realized and unrealized (gains) and losses on investments | (222,414) | 658,038 |
| Bad debts | 49,801 | 135,000 |
| (Gain) loss on fixed asset disposition | 2,965 | - |
| Noncash contributions | (168,221) | (315,812) |
| Changes in operating assets and liabilities: | | |
| Pledges receivable | 339,125 | 325,727 |
| Security deposit | - | (1,400) |
| Prepaid expenses | (1,526) | 176 |
| Accounts payable and accrued expenses | 11,222 | 5,687 |
| | <u>(165,457)</u> | <u>(133,652)</u> |
| <i>Net Cash Used By Operating Activities</i> | | |
| Cash Flows From Investing Activities | | |
| Purchase of investments | (986,334) | (2,050,597) |
| Sale of investments | 1,573,403 | 1,358,855 |
| Purchases of property and equipment | (592) | (2,044) |
| | <u>586,477</u> | <u>(693,786)</u> |
| <i>Net Cash Provided (Used) by Investing Activities</i> | | |
| Net Change in Cash and Cash Equivalents | 421,020 | (827,438) |
| Cash and Cash Equivalents, Beginning of Year | <u>1,493,409</u> | <u>2,320,847</u> |
| Cash and Cash Equivalents, End of Year | <u>\$ 1,914,429</u> | <u>\$ 1,493,409</u> |

The accompanying notes are an integral part of these financial statements.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

NOTE 1 – DESCRIPTION OF FOUNDATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Foundation: Communities of Coastal Georgia Foundation, Inc. (the Foundation) is a publicly-supported community foundation based in Brunswick, Georgia. The Foundation was established in 2005 for the purpose of improving the quality of life in Coastal Georgia by promoting and increasing responsible, effective philanthropy.

The Foundation provides grants to charitable organizations throughout Camden, Glynn, and McIntosh Counties in Southeast Georgia. Through the Foundation's donor advised funds, grants can be made to any qualified nonprofit organization in the country.

Basis of Presentation: The Foundation prepares its financial statements using accrual basis of accounting in conformity with generally accepted accounting principles. To ensure observance of limitations and restrictions placed on the use of resources available to the Foundation, the resources are classified for accounting and reporting purposes into categories established according to their nature and purpose. The assets, liabilities, and net assets of the Foundation are reported in three self-balancing categories as follows:

Unrestricted - Net assets are resources that are neither permanently nor temporarily restricted by donor-imposed stipulations. The only limits on unrestricted net assets are those resulting from the nature of the Foundation and its purposes. The significant categories of unrestricted net assets maintained by the Foundation are founders fund, operating fund, donor advised funds, and discretionary grant making fund (See Note 8).

Temporarily restricted - Net assets are resources whose use by the Foundation is limited by donor-imposed restrictions that either expire by the passage of time or can be removed by actions of the Foundation.

Permanently restricted - Net assets are resources whose use by the Foundation is limited by donor-imposed stipulations that neither expire by the passage of time nor can be removed by actions of the Foundation. For the reasons noted below there were no permanently restricted net assets as of December 31, 2009 and 2008.

The Foundation enters into individual contracts with donors to reflect the types of funds to be created and the purposes for which the contributions are intended. Pursuant to the Foundation's articles of incorporation and by-laws, as well as all fund contracts by and between the Foundation and donors, the Board of Trustees maintains ultimate authority and control over contributions received and the related income and net change in value realized thereon. As a result of this "variance power," none of the net assets of the Foundation is classified as permanently restricted; rather, they are all classified as unrestricted, unless otherwise encumbered by a time stipulation.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

Contributions: In accordance with generally accepted accounting principles, contributions received as well as unconditional promises to give are recognized in the year received. Contributions with donor-imposed restrictions are reported as temporarily restricted revenue. When a donor-imposed restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restriction. Restricted contributions whose restrictions are met in the same year are reported as unrestricted contributions.

Cash: Cash includes highly liquid investments that are readily convertible into cash and have a maturity of twelve months or less when purchased. Cash and cash equivalents held by investment money managers are classified with investments in these financial statements.

On occasion the Foundation maintains cash balances on deposit with financial institutions in excess of federally insured limits. Management continually monitors the soundness of these financial institutions and believes the exposure of loss to be minimal.

Pledges Receivable: Pledges receivable are stated at the present value of their estimated future cash flows. Pledges receivable consist of unconditional promises to give that are expected to be collected in future years. The discount on these amounts is computed using risk-free rates applicable in the years in which those promises are received. Amortization of the discounts is included in "contributions" in the accompanying statement of activities. Pledges receivable are reviewed for collectability and reserves for uncollected amounts are established when indication warrants the need. Concentrations of credit risk with respect to pledges receivable are, in management's opinion, considered minimal due to the Foundation's diverse donor base.

Investments: Investments in stocks and bonds which are listed on national securities exchanges, quoted NASDAQ or on the over-the-counter market are valued at the latest sales price, or in the absences of a recorded sale, at a value between the most recent bid and asked prices.

Investment income and gains and losses on investments are recorded as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulation or by law.

Investment securities are exposed to various risks, such as interest rate risk, market risk and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to the value of investment securities, it is reasonably possible that risks in the near term could materially affect the amounts reported in the accompanying financial statements.

Property and Equipment: Property and equipment are stated at cost. Acquisitions in excess of \$2,500 are capitalized. Depreciation is calculated using the straight-line method over the estimated useful lives of the individual assets.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes: The Foundation is a qualifying, nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code; therefore, it is exempt from federal and state income taxes.

In 2009, the Foundation adopted the new accounting and disclosure guidance for income taxes issued by Financial Accounting Standards Board ("FASB"). The adoption of the accounting and disclosure guidance had no impact on the financial statements but did require the following additional disclosures contained in the following paragraph.

The Foundation files informational returns in the U.S. federal jurisdiction and one state jurisdiction. The Foundation is generally no longer subject to federal or state tax audits for years before 2006. Interest and penalties are expensed as incurred. There were no interest and penalties charged to expense for the years ended December 31, 2009 and 2008.

NOTE 2 – PLEDGES RECEIVABLE

Pledges receivable are expected to be collected as follows as of December 31, 2009 and 2008:

| | 2009 | 2008 |
|-------------------------------------|-------------------|-------------------|
| Less than one year | \$ 251,591 | \$ 369,423 |
| One year to five years | 272,049 | 485,546 |
| More than five years | 94,311 | 102,940 |
| | 617,951 | 957,909 |
| Less allowance for doubtful pledges | (184,801) | (135,000) |
| Less discount to present value | (881) | (1,714) |
| | <u>\$ 432,269</u> | <u>\$ 821,195</u> |

The rate used to discount the pledges to net present value ranges from .11% to .12%.

Beneficial Interest in Split-Interest Agreements: The Foundation is a named beneficiary of a charitable remainder trust that is controlled by a third party. Receivables from split-interest agreements represent the estimated net present value of the Foundation's interest in the irrevocable trusts held by third parties. The balance of these receivables totaling approximately \$50,000 has been included in pledges receivable on the statement of financial position as of December 31, 2009 and 2008.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

NOTE 3 – INVESTMENTS

Investments were comprised of the following at December 31, 2009 and 2008:

| | <u>2009</u> | <u>2008</u> |
|---------------------------|---------------------|---------------------|
| Equities | \$ 1,115,342 | \$ 1,216,140 |
| Fixed income | 344,204 | 528,343 |
| Cash and cash equivalents | 88,503 | - |
| | <u>\$ 1,548,049</u> | <u>\$ 1,744,483</u> |

NOTE 4 – FAIR VALUE MEASUREMENTS

Accounting principles generally accepted in the United States of America define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Additionally, the inputs used to measure fair value are prioritized based on a three-level fair value hierarchy. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 — Quoted prices in active markets for identical assets or liabilities.

Level 2 — Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

Investments are required to be recorded at fair value on a recurring basis. When available, the Foundation uses quoted market prices to determine the fair value of investment securities, and they are included in Level 1. These investments primarily consist of common stocks and mutual funds. The Foundation uses observable inputs other than quoted prices for fixed income investments and split-interest agreements and they are included in Level 2.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

Assets as of December 31, 2009 measured at fair value on a recurring basis are summarized below:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|--------------------------|---------------------|-------------------|----------------|---------------------|
| Investments | \$ 1,203,845 | \$ 344,204 | \$ - | \$ 1,548,049 |
| Split-interest agreement | - | 50,000 | - | 50,000 |
| | <u>\$ 1,203,845</u> | <u>\$ 394,204</u> | <u>\$ -</u> | <u>\$ 1,598,049</u> |

Assets as of December 31, 2008 measured at fair value on a recurring basis are summarized below:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|--------------------------|---------------------|-------------------|----------------|---------------------|
| Investments | \$ 1,216,140 | \$ 528,343 | \$ - | \$ 1,744,483 |
| Split-interest agreement | - | 50,000 | - | 50,000 |
| | <u>\$ 1,216,140</u> | <u>\$ 578,343</u> | <u>\$ -</u> | <u>\$ 1,794,483</u> |

NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31, 2009 and 2008:

| | <u>2009</u> | <u>2008</u> |
|-------------------------------|-----------------|-----------------|
| Computers and equipment | \$ 10,648 | \$ 10,057 |
| Leasehold improvements | - | 4,613 |
| | 10,648 | 14,670 |
| Less accumulated depreciation | <u>(6,576)</u> | <u>(6,182)</u> |
| Property and equipment, net | <u>\$ 4,072</u> | <u>\$ 8,488</u> |

NOTE 6 – EMPLOYEE BENEFIT PLAN

The Foundation sponsors a defined contribution retirement plan covering all employees meeting certain eligibility requirements. The Foundation makes discretionary contributions to the plan based on a percentage of employees' compensation. The contribution for the years ending December 31, 2009 and 2008 was \$4,045 and \$3,956, respectively.

COMMUNITIES OF COASTAL GEORGIA FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Years Ended December 31, 2009 and 2008

NOTE 7 – EXPENSE CLASSIFICATION

Below is a functional classification of the Foundation’s expenses for the year ended December 31, 2009 and 2008:

| | <u>2009</u> | <u>2008</u> |
|-------------------------------------|-------------------|-------------------|
| Grants awarded and programs | \$ 629,864 | \$ 725,105 |
| Support services | 57,017 | 60,766 |
| Fundraising expenses | 45,612 | 48,613 |
| Bad debt | 49,801 | 135,000 |
| Total grants and operating expenses | <u>\$ 782,294</u> | <u>\$ 969,484</u> |

NOTE 8 – NET ASSETS

Unrestricted net assets consisted of the following fund balances designated by the Board at December 31, 2009 and 2008:

| | <u>2009</u> | <u>2008</u> |
|---------------------------------|---------------------|---------------------|
| Founders fund | \$ 1,893,170 | \$ 1,602,830 |
| Donor advised funds | 1,082,247 | 1,234,720 |
| Discretionary grant making fund | 192,468 | 154,469 |
| Operating fund | 68,246 | 82,123 |
| Total unrestricted net assets | <u>\$ 3,236,131</u> | <u>\$ 3,074,142</u> |

Temporarily restricted net assets consisted of the following fund balances at December 31, 2009 and 2008:

| | <u>2009</u> | <u>2008</u> |
|---|-------------------|-------------------|
| Leasehold improvement purchase fund | \$ 27,749 | \$ 27,749 |
| Split-interest agreements | 50,000 | 50,000 |
| Time-restricted | 567,070 | 907,511 |
| Total temporarily restricted net assets | <u>\$ 644,819</u> | <u>\$ 985,260</u> |

NOTE 9 – SUBSEQUENT EVENTS

In 2009, the Foundation adopted new accounting and disclosure guidance issued by FASB for recognized and non-recognized subsequent events that occur after the balance sheet date but before financial statements are issued. The foundation has evaluated events occurring after December 31, 2009 through July 30, 2010. No significant events occurred subsequent to the balance sheet date but prior to issuance that would have a material impact on the financial statements or disclosures.